

COVID-19: Survival and Revival Call-in Forum for Airport Concessions Industry – No. 23 September 23, 2020, 4:00 PM EST Phone Number 408-418-9388; Access Code 791-700-478#

About this Session: We will be joined this week by Todd Hauptli, President and Chief Executive Officer of the American Association of Airport Executives who will offer his insights on the current health of the aviation industry and the impact of COVID-19, AAAE initiatives and our collective pursuit of federal financial support.

For more information about ARRA programs or membership please contact us at info@ arra-airports.com.



Todd Hauptli *President & Chief Executive Officer* American Association of Airport Executives (AAAE)

Todd Hauptli is the third Chief Executive Officer in AAAE's history. Todd joined AAAE in 1991 and prior to becoming CEO was responsible for overseeing AAAE's interactions with Congress and the Executive Branch agencies. Before joining AAAE, Todd served in a number of positions in government on Capitol Hill and at the U.S. Department of Commerce and the U.S. Department of Transportation. Todd also served on the White House staff of President Ronald Reagan.

As the new CEO of AAAE, Todd set an ambitious goal of tripling revenues to \$100 million by 2028–AAAE's 100th anniversary—by focusing on the delivery of service, innovation and results for the membership. The talented team at AAAE achieved that goal in 2018, ten years ahead of schedule and has provided a wide array of new benefits, products, services and scholarships to the members along the way.