

COVID-19: Survival and Revival

Call-in Forum for Airport Concessions Industry – No. 66

October 27th, 2021, 4:00 PM ET

Phone Number 408-418-9388; Access Code 791-700-478#

About this Session: This week we begin a series of calls around the theme “The State of the Business.” We will be discussing with our guests current conditions in the aviation ecosystem, recovery trends, and an outlook for 2022 from a variety of perspectives. Our first call this week will feature two veteran concessionaires – Corliss Stone-Littles and Peter Amaro – who will share their experiences and insights from a small business point of view.



Corliss Stone-Littles

*Managing Member and Primary Owner
Corliss Stone-Littles, LLC*

Corliss Stone-Littles, Managing Member and primary owner of Corliss Stone-Littles, LLC (CSL, LLC) is a successful, seasoned, and well-respected aviation development professional.

Corliss is a graduate of Harvard Law School. She worked at United Airlines where she was responsible for the development of United’s award-winning Chicago O’Hare Terminal One. Corliss subsequently founded the predecessor to CSL, LLC in 1988 to work with the airlines and the city on the Chicago O’Hare Development Program and later consulted with Denver, Memphis, and other airports in the planning, implementation, and operation of their concessions programs before turning her company to concessions operations.

Today, her company operates in fifteen of the busiest airports in the United States, boasting direct leases and partnerships operating over 72 retail stores at airports around the country. Among CSL, LLC’s brands are Sunglass Hut, L’Occitane, Johnston & Murphy, Kiehl’s, and MAC Cosmetics, as well as Hudson in joint venture. With over 30 years of industry experience, Corliss has worked with international airlines, airports, the FAA, AMAC (where she is a past Board member), and ACI-NA to help establish and educate the industry we know today.



Peter Amaro

*CEO
Master ConcessionAir, LLC*

Peter Amaro is the CEO of Master ConcessionAir, LLC, a company which he co-founded and has grown to annual revenues of over \$80 million and over 700 associates. His vision was to provide a unique, creative, and engaging translation of local brands, partners, and chefs, as well as a balance of national brands, with a foundation built upon exceptional operations and execution.

Peter has a broad background in retail and airport hospitality design and development, logistics, operations, with more than 40 years of experience in fine and casual dining, quick serve food, stadium and arena concessions, themed special events catering, banquet facilities, and street-side restaurants across South Florida as well as abroad.

His restaurants have won many awards. Peter takes great pride in delivering fresh, new, innovative, and vibrant food service concepts to the traveling public, and now with over 200 units in 19 airports across the US, he is also committed to adding value to the social, economic, and environmental aspects of the communities he operates within. He has set out to breathe new life into the traveler’s dining experience by “Serving the World, One Guest at a Time.”