

COVID-19: Survival and Revival

Call-in Forum for Airport Concessions Industry – No. 57

August 11th, 2021, 4:00 PM ET

Phone Number 408-418-9388; Access Code 791-700-478#

About this Session: Prominent airport industry leaders of medium and small hub airports will join the conversation this Wednesday to share their experiences coping through the pandemic, the pace of recovery and the outlook for the months ahead. With years of experience managing airports and concessions programs across the U.S., Frank Miller and Paul Brown will discuss the current state of airport concessions at their airports, how they are assisting concessionaires, and what their plans are for the recovery and beyond. We'll also probe their thoughts on ARRA's Facing Facts III 'recovery plan' and what a future business model may look like.

Paul A. Brown

CEO

Jackson Municipal Airport Authority



Paul brings more than 25 years of airport commercial development to his current role as CEO of the Jackson Municipal Airport Authority (JMAA). Since starting in Jackson, Mississippi in January 2020, he has significantly developed new air service by securing Southwest Airlines' seven flights per day at Jackson Medgar-Wiley Evers International Airport (JAN).

Prior to joining JMAA, Paul was the assistant general manager for commercial development at Hartsfield-Jackson Atlanta International Airport (ATL), overseeing air service development, properties and airline affairs, concessions and advertising, parking, external real estate development, and innovation. In 2012, as Concessions Director at ATL, he led the development of the world's largest single airport concessions' request for proposals (RFP). This RFP featured 152 spaces for retail and food and beverage throughout nine (9) concourses/terminals in the Airport. Paul has also worked at Seattle-Tacoma (SEA), Chicago-O'Hare (ORD) and Washington-Reagan National (DCA) airports and ran successful retail concessions at ATL, MSY, LAX, DEN, IAH, BHM, and JAX airports, as well as other airports and hotels. Paul graduated from Florida A&M University where he earned dual bachelor's degrees in economics and business, and an MBA with a concentration in finance.

Frank R. Miller

Executive Director

Hollywood Burbank Airport



Frank has been the Executive Director of the Hollywood Burbank Airport since September 2016. He has 36 years' experience in the aviation industry with previous experience managing airports in Juneau, Alaska, Grand Junction, Colorado, Pensacola, Florida, and San Antonio Texas. His career highlights include the planning and construction of multiple airport projects and the development of airport property for commercial use.

Frank's industry involvement includes Past Chairman of Airports Council International - North America, representing airports in the United States and Canada. He served 6 years on the Board of Directors of Airports Council International World and served on the Board of Directors for the American Association of Airport Executives. Frank is the Past President of the Florida Airport Managers Association, Past Chair of the Statewide Committee for the Continuing Florida Aviation Systems Planning Process and Past Chair of Secure Airports for Florida's Economy Council. He is a member of the Transportation Research Board's Airport Cooperative Research Program Oversight Committee, currently serves on the Board of Directors for the California Airports Council as Vice Chair, and is the chairman of the Medium Hub Airport Committee for Airports Council International - North America.